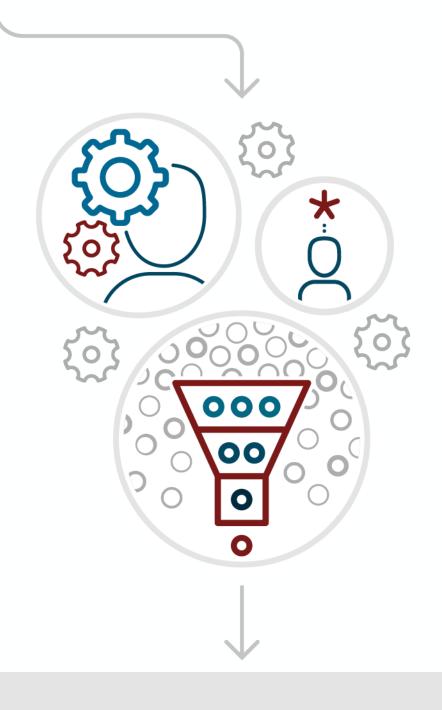


2019 IT Priorities – Middle East

January 2019



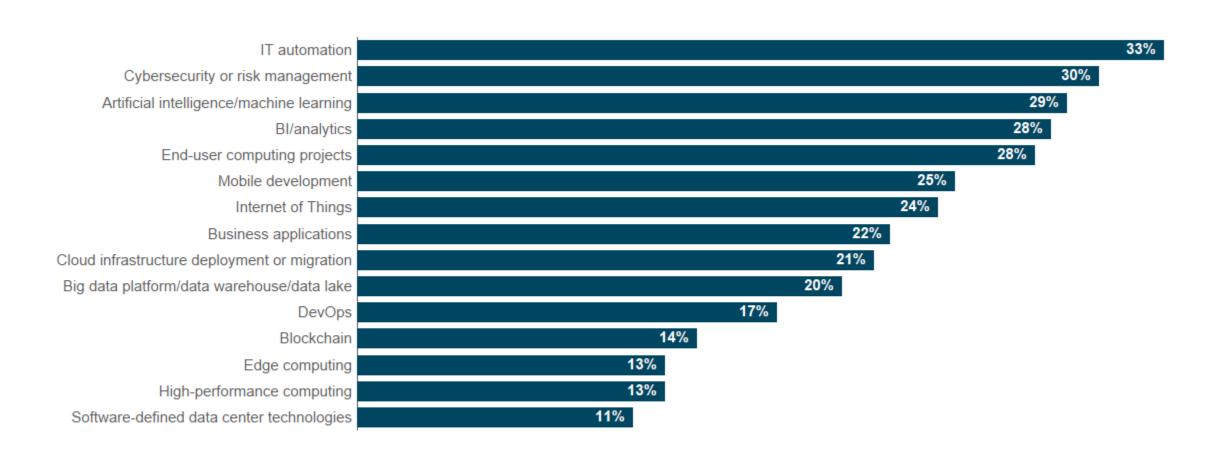
2019 IT Priorities Survey What is the big picture?

- Budgets and optimism are very strong for 2019
- Having not been affected as much by GDPR, the regional focus in on security with 41% of companies increase spend on it in 2019, mostly on cybersecurity and risk management [and within the data center!]
- Similar to Europe, cloud management and services leads the way throughout the buying process, in all topics
- Unlike Europe, Digital transformation is still very much at it's infancy; however, still has strong buying power
- Windows 10 migration still low; big spend in 2019





Which of these broad initiatives will your company implement in 2019?





How do you expect your 2019 budget for information technology to differ from your 2018 budget?

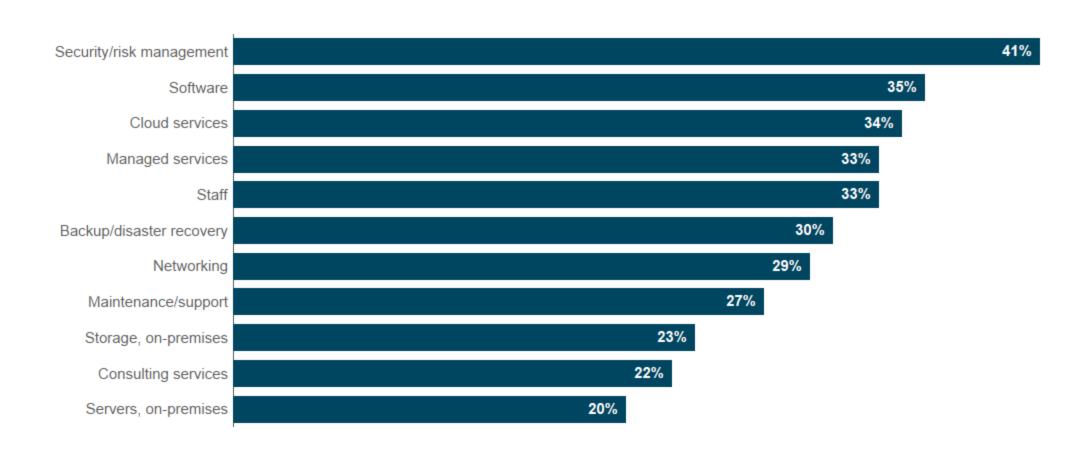








Which areas will your budget increase in? (Choose all that apply)

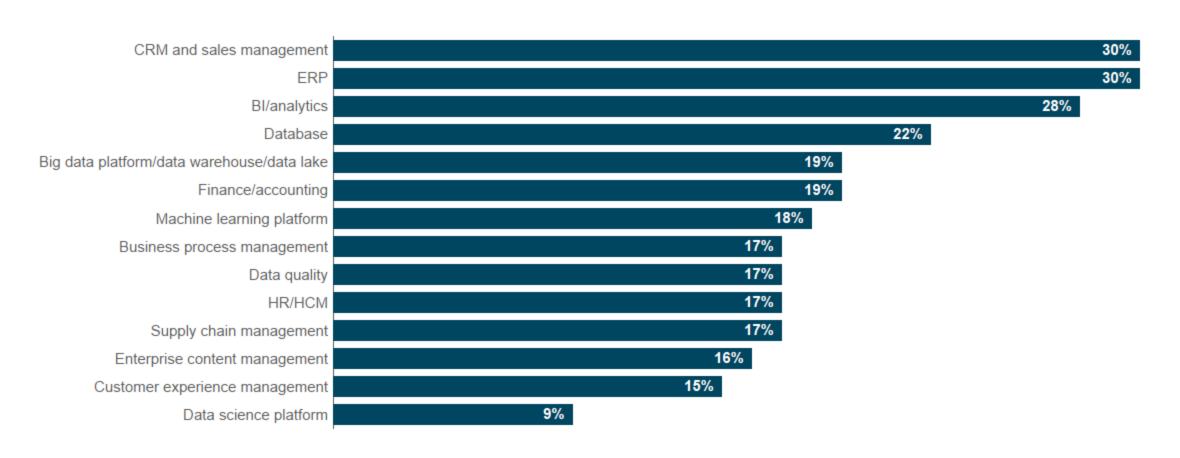




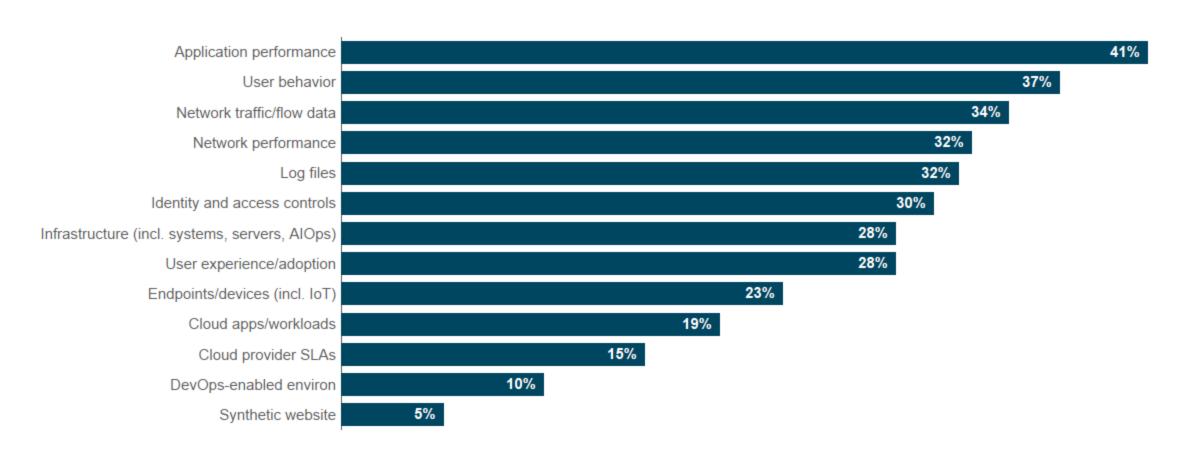
Which of the following best describes what the type of software initiative you plan to deploy in 2019?



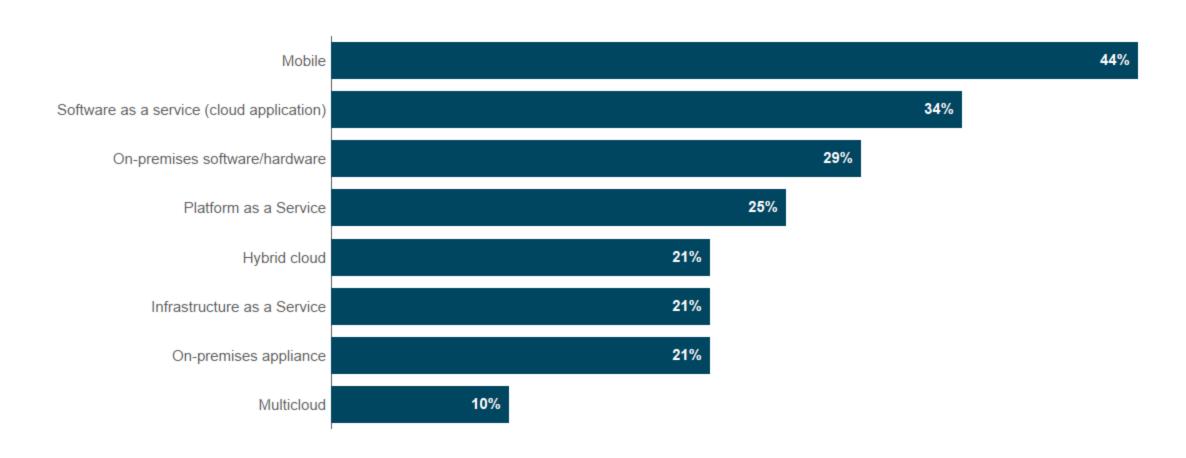
Which of the following applications are you most likely to deploy in the cloud (software as a service) in 2019? (Choose all that apply)



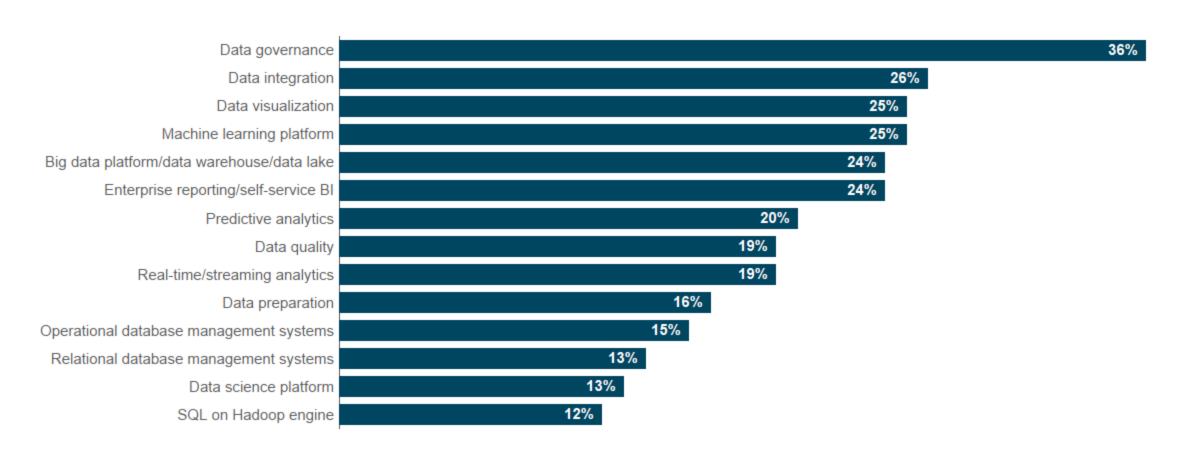
Which of the following best describes the elements within your IT environment you plan to monitor? (Choose all that apply)



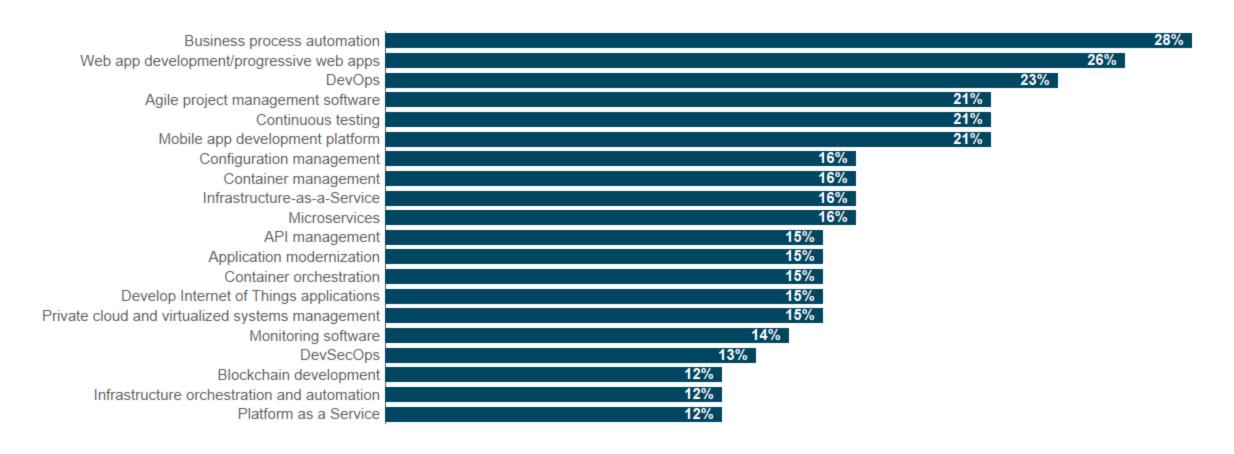
Which of the following deployment models will your company use in 2019? (Choose all that apply)



Which of the following information management initiatives will your company deploy in 2019? (Choose all that apply)

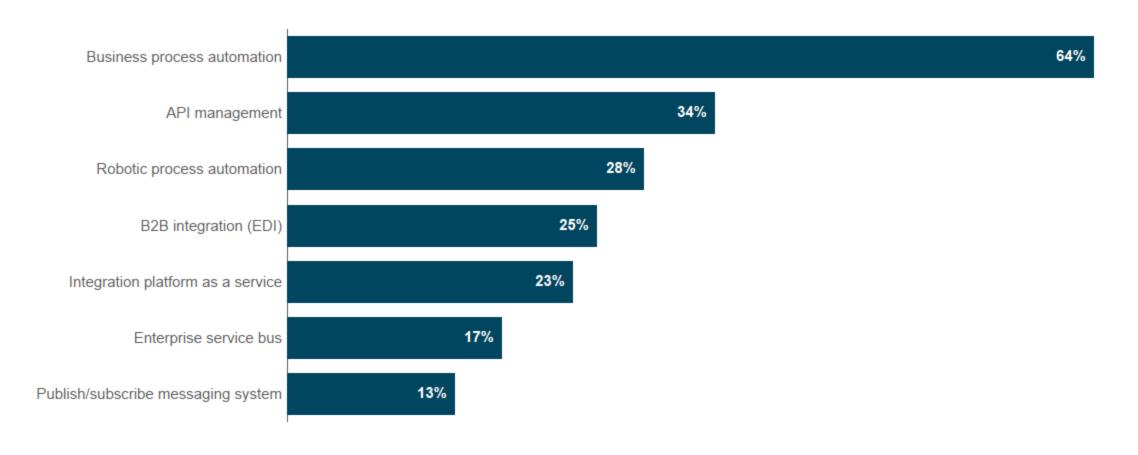


Which of the following software development-related initiatives will your company deploy in 2019? (Choose all that apply)



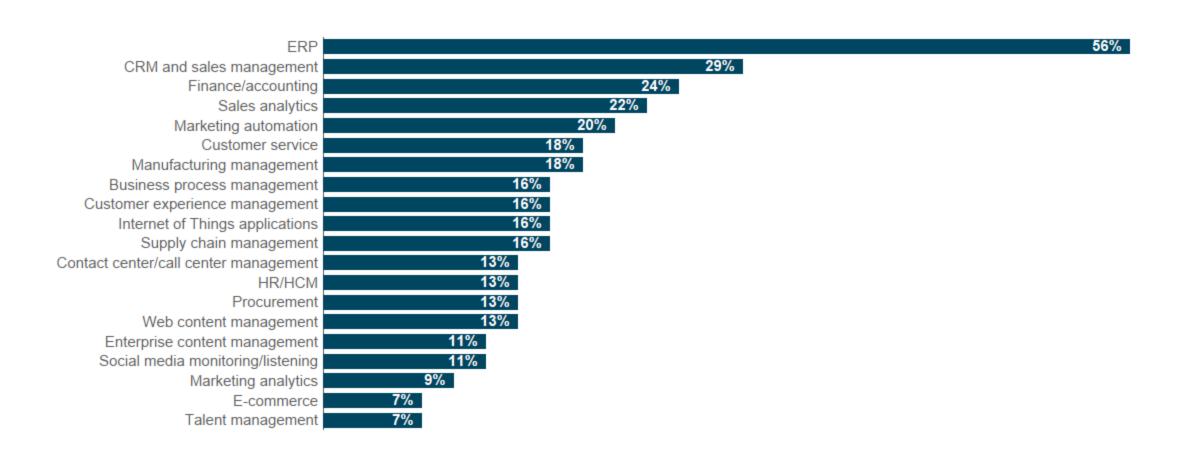


Which of the following software app integration initiatives will your company deploy in 2019? (Choose all that apply)



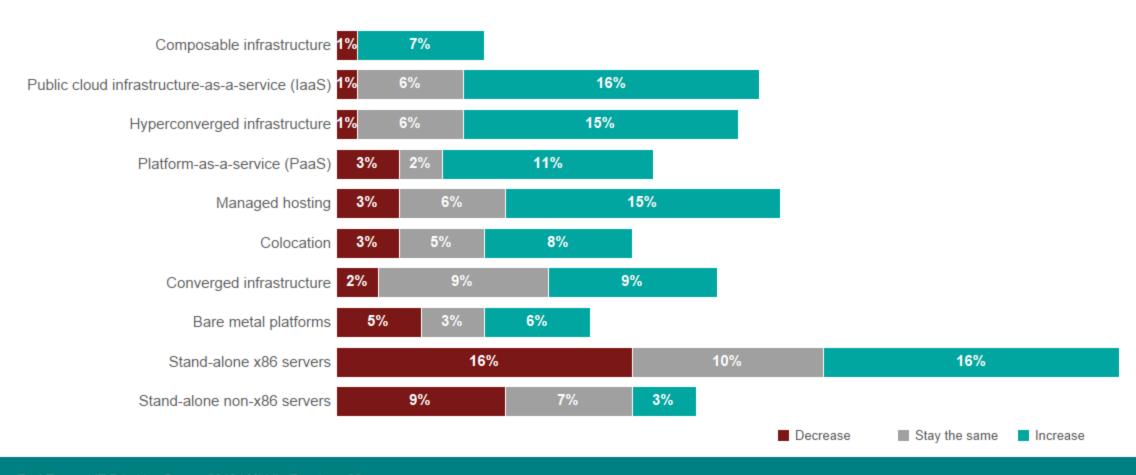


Which of the following business applications will you implement or upgrade in 2019? (Choose all that apply)



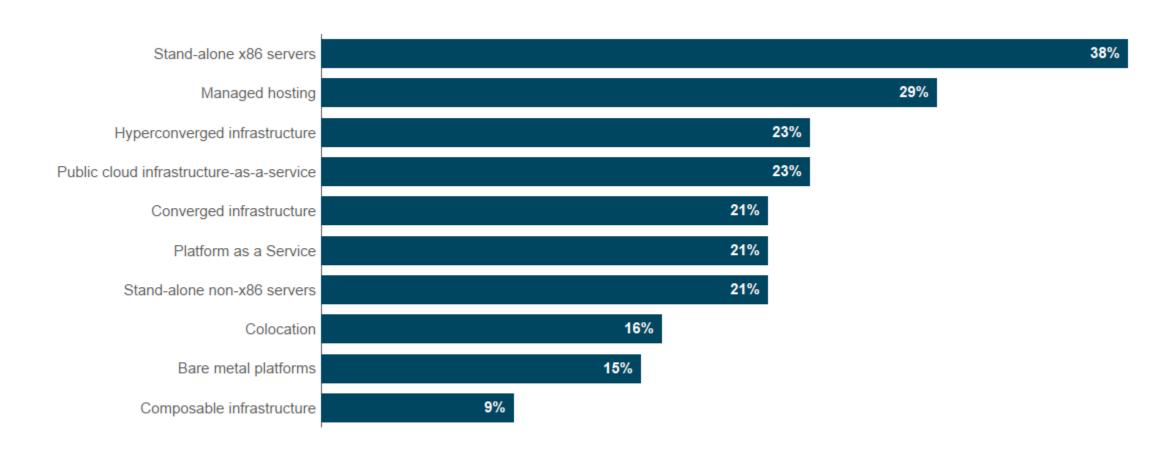


How do you expect your total compute capacity to change in the following categories in the next 12 months?

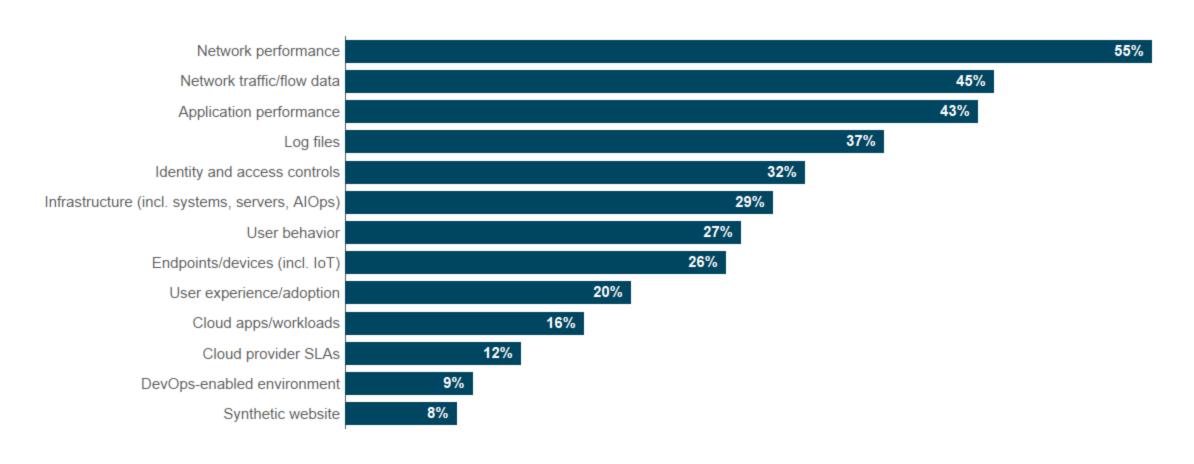




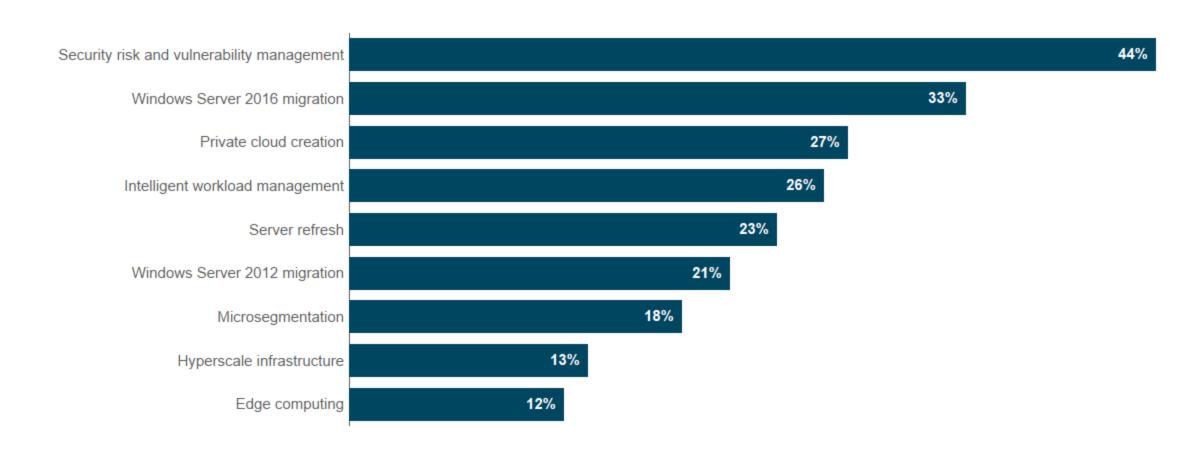
Which of the following does your company use in production?



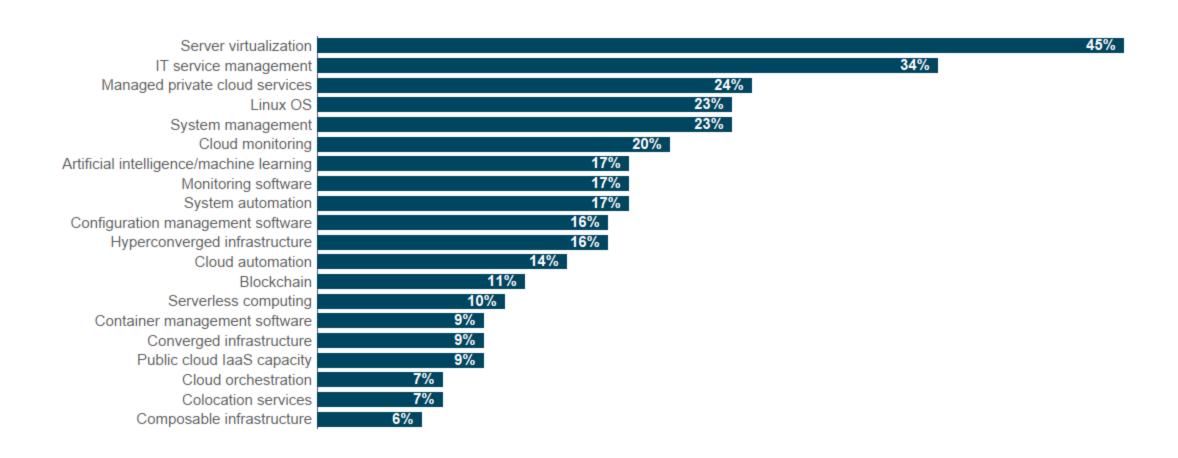
Which of the following best describes the elements within your IT environment you plan to monitor? (Choose all that apply)



Which of the following data center projects will you deploy in 2019? (Choose all that apply)

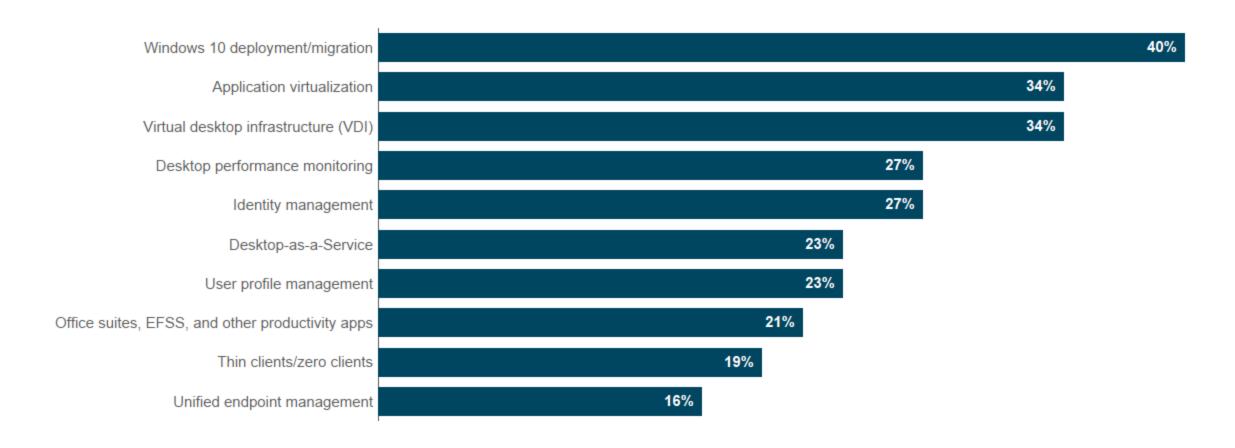


Which of the following data center technologies or services will you deploy in 2019? (Choose all that apply)





Which of these desktop projects will your company do in 2019? (Choose all that apply)

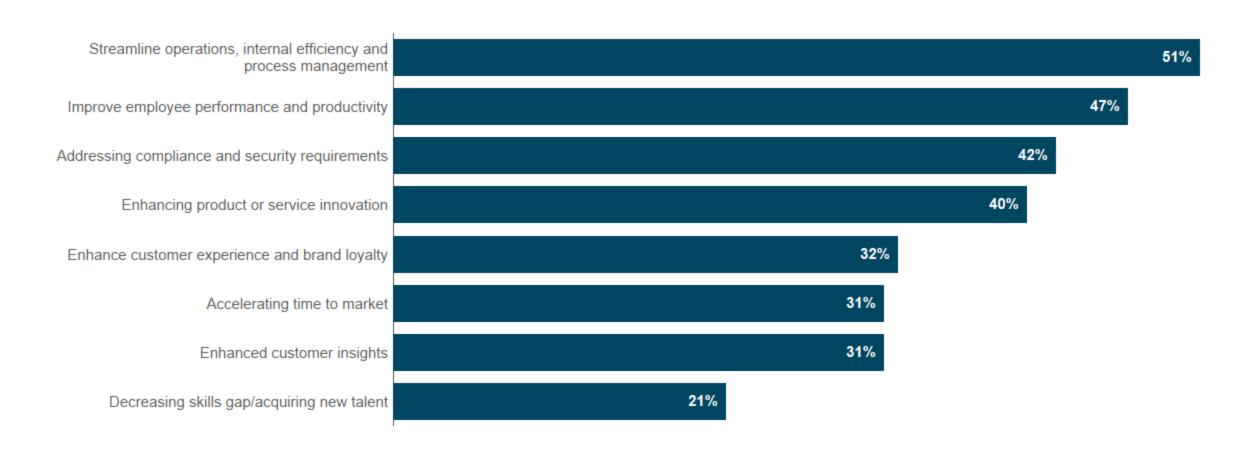




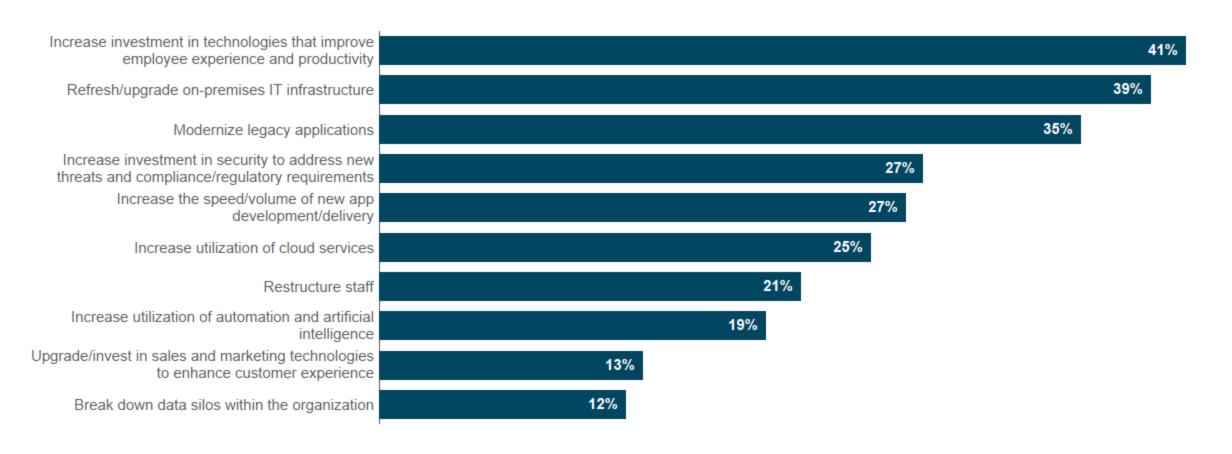
Regarding digital transformation efforts in your organization, please indicate your level of progress/maturity today



What are the primary drivers of your company's digital transformation initiatives? (Choose all that apply)

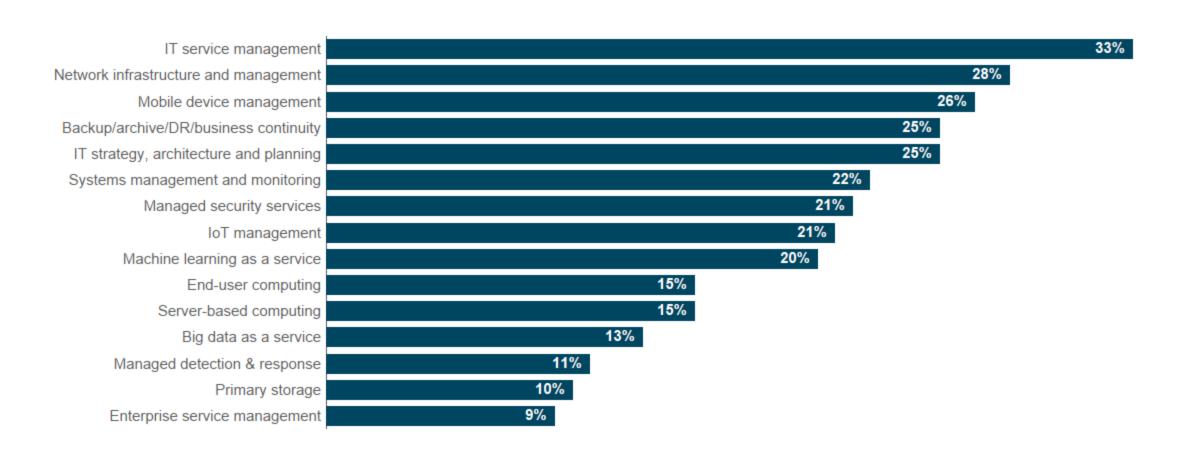


Which of the following activities is your organization implementing to support digital transformation? (Choose all that apply)



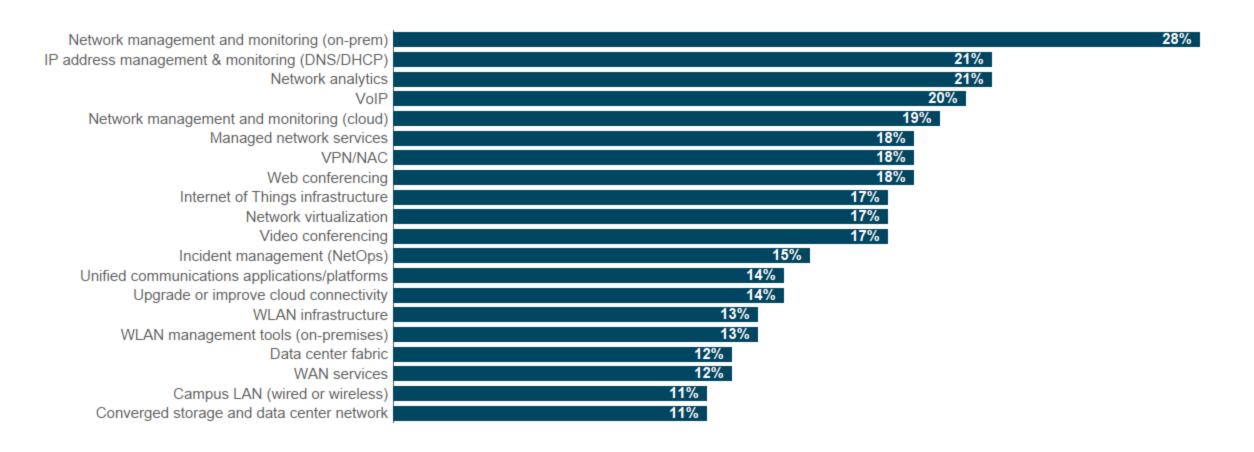


Which of these managed service initiatives will your company implement in 2019? (Choose all that apply)

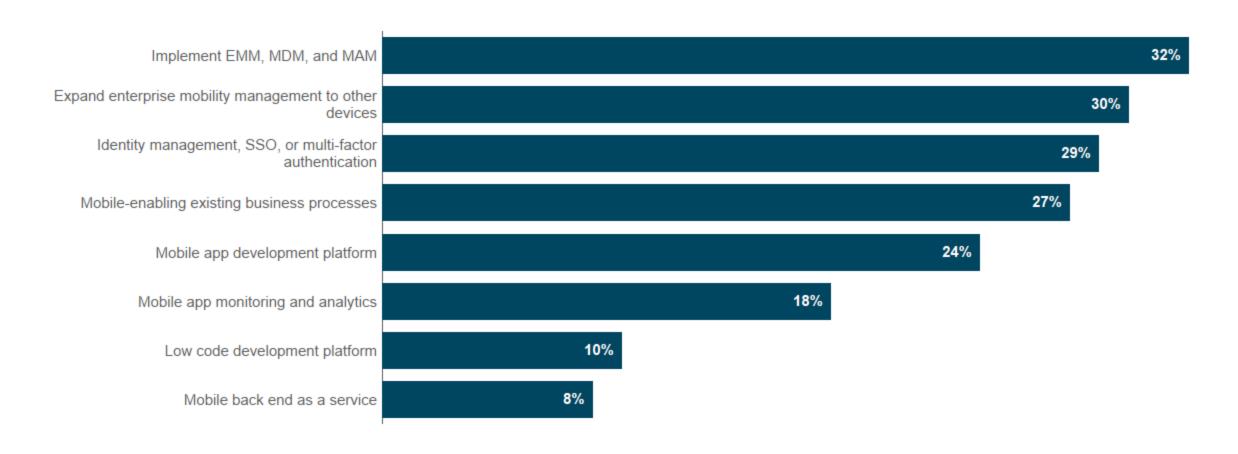




Which of these networking initiatives will your company implement in 2019? (Choose all that apply)

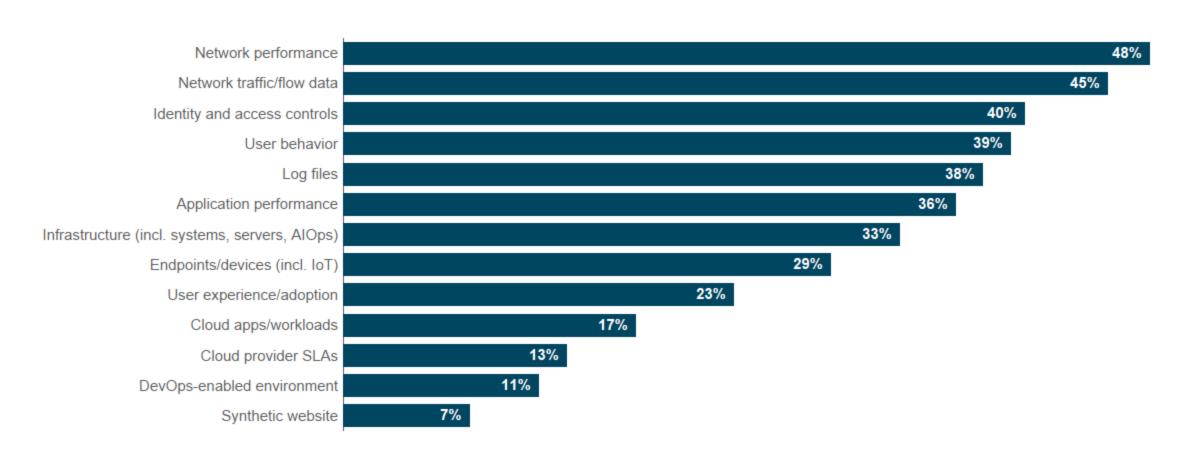


Which of these mobility projects will your company do in 2019? (Choose all that apply)

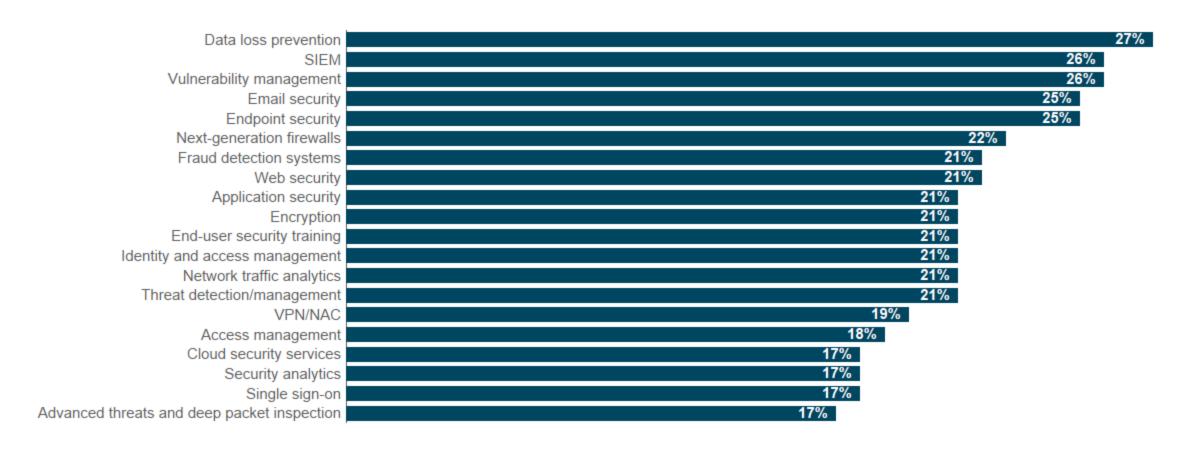




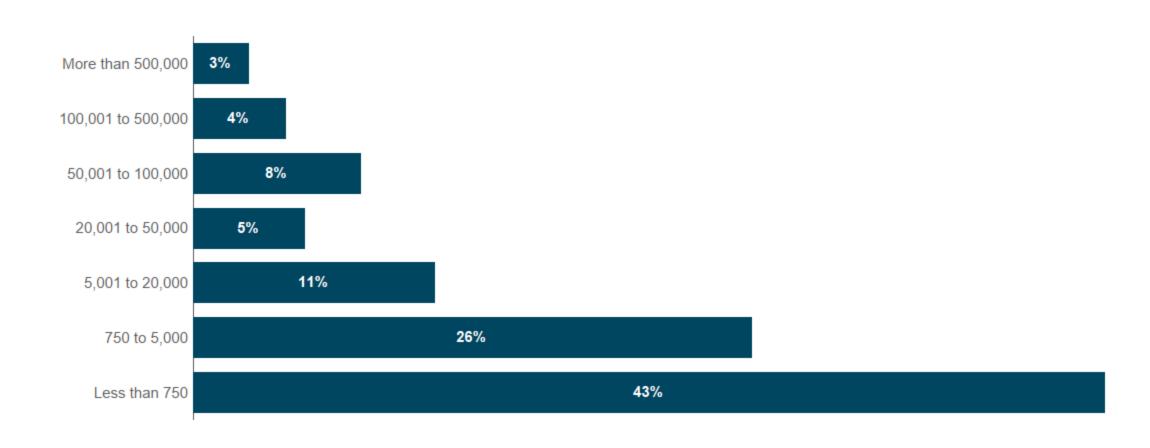
Which of the following best describes the elements within your IT environment you plan to monitor? (Choose all that apply)



Which of these security initiatives will your company implement in 2019? (Choose all that apply)

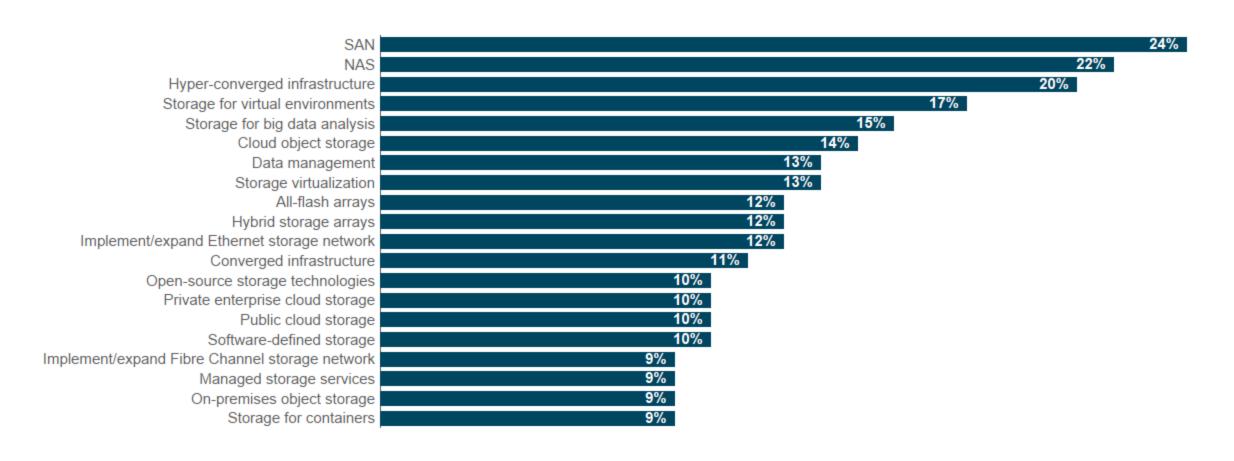


What is the total number of endpoints within your organization (including IoT devices)?

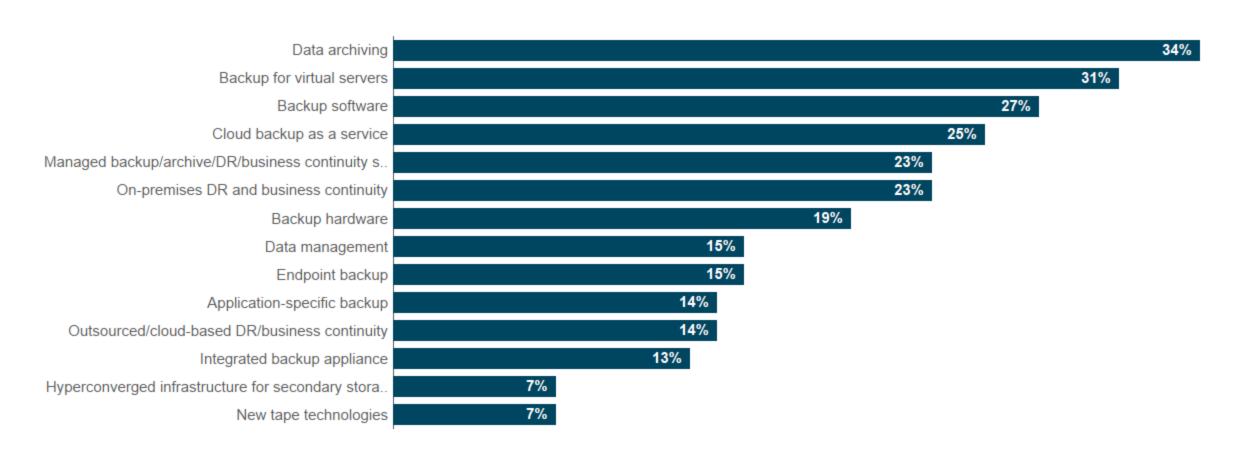




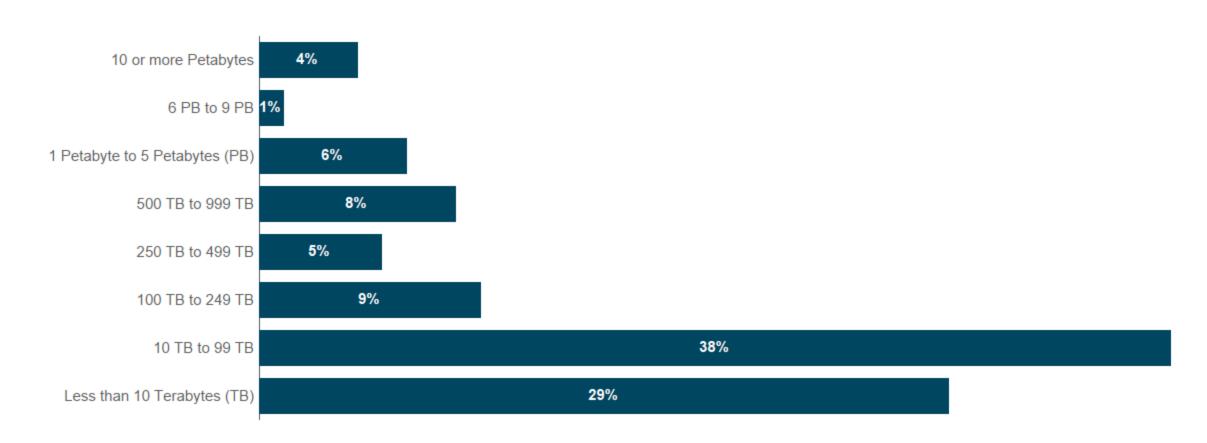
Which of these primary storage initiatives will your company deploy in 2019? (Choose all that apply)



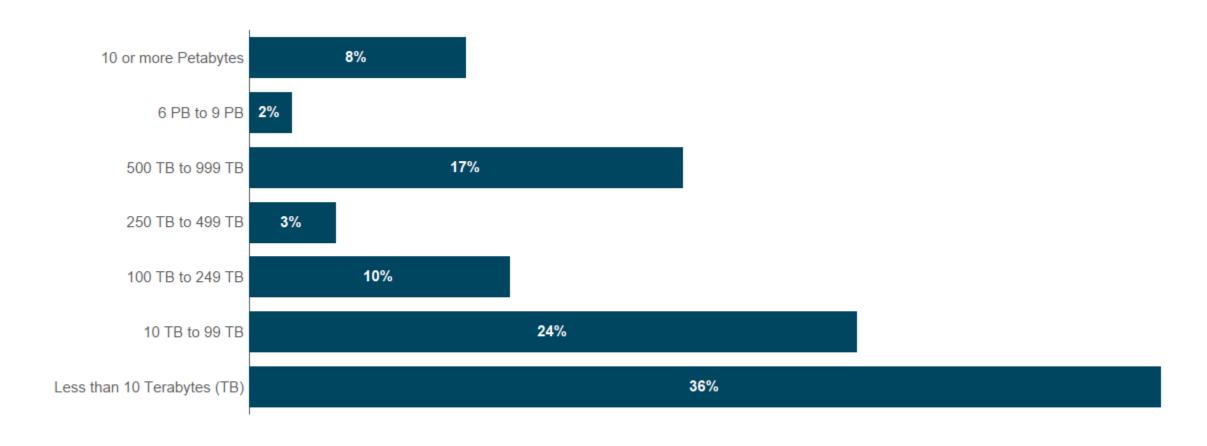
Which of these secondary storage initiatives will your company deploy in 2019? (Choose all that apply)



Including primary and secondary storage, approximately how much storage capacity does your organization maintain on-premises?



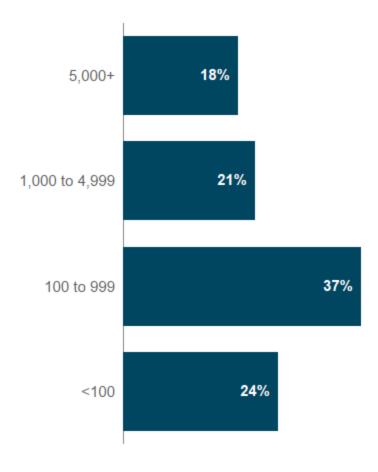
How much primary and secondary storage, including for backup and disaster recovery, does your organisation have stored off-premises in cloud storage services.



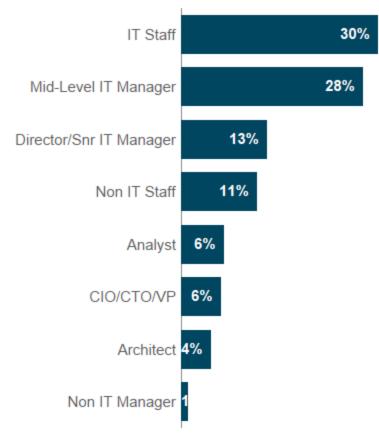


Demographics

Company Sizes (number of employees)



Job Functions



Top Industries

- 1. Education
- 2. Financial/Banking/Insurance/Real Estate/Legal
- 3. Retail
- 4. Banking
- 5. Education Management



reported their annual organizational revenue is over €10 million



Thank you.